



## Doctor Locks loves his new Mercedes-Benz Vito!

“The new facelift Mercedes-Benz Vito is perfect for my business and lifestyle needs!”

**When one of our customers reaches out and expresses his joy of purchasing his brand-new Mercedes-Benz Vito, we thought why not share his thoughts and experience with you!**

Steve Horseman, Van sales Executive for Midlands Truck and Van received a call from Jason who was over the moon with his New Vito and wanted to express his happiness and gratitude for finding him the perfect van for his business and lifestyle requirements, so today we caught up with Jason from Doctor locks, 3-weeks on after buying his new Vito to find out more.

Jason has been a customer of Midlands Truck and Van for many years purchasing Mercedes-Benz vans from our Birmingham branch, last year Jason took a small break away from the Mercedes-Benz range to see how he got on with a competitor vehicle, but, found that they were not able to offer the quality to match Mercedes-Benz range & importantly Jason found that his experience with their aftersales was not good.

Jason likes to have the latest Model of van so buys new every 12 months; he is out on the road 7 days a week in his van, so it must be the right fit.

Jason reached out to Midlands Truck and Van to see what they had available thinking he would need to spend a lot of time and money finding the right van for his needs, he soon discovered that Steve was able to find the right van at a price that was favourable to him over that of the competitors, with all the added extras he needs to keep his van moving.

Jason expressed after a disappointing time with a competitor he wasn't sure what he wanted in a van or what he would choose next but with Steve's help he was able to find all he required in the new Mercedes-Benz Vito

Jason said “The Vito is all I ever needed in a van! I love the smoothness of the drive, I get in and go with no issues, Everything I needed in one price/ package I didn't have to amend the vehicle to suit my work needs once purchased and the space in the back of the van is perfect for all off my tools required for my job. The competitor vehicle was very noisy this is perfect no noise from back or when on the phone”.

Jason continued “The price was great compared to competitor, not only did I save on the overall purchase, but I am making big savings on insurance and even fuel, I recently filled the van at a cost of £85 which gave me 640 miles which is a huge difference compared to my previous van of less than 400 miles for the same price.” Jason uses his van 7 days a week not only for his business needs as a locksmith but for personal use like taking his parents shopping and they also love the new van as, the Vito is a very versatile van with added comfort and luxury as you would expect from a Mercedes-Benz.

Jason has recommended the Vito to many of his friends & associates in the industry who have stated they will also be looking to purchase a Vito themselves when next in the market for a new vehicle, particularly having heard how happy Jason is with his purchase.

Jason said he knows that he will receive 1st class customer service from our aftersales team which is one of the reason he will always use Midlands Truck and van for he knows the staff are friendly and professional, Jason said “ when his van does need a service and have to come into one of our workshops he will really miss it and want it back asap as his new van is the only van he wants to drive.

Jason also expressed how good the Mercedes-Benz apps were and how he uses MercedesMe every day to organise his work and personal diary.

The Mercedes-Benz Vito overall is a win win situation for Jason and he said he has absolutely nothing negative to say about the van or his experience with Midlands Truck and Van and that is fantastic to hear.

